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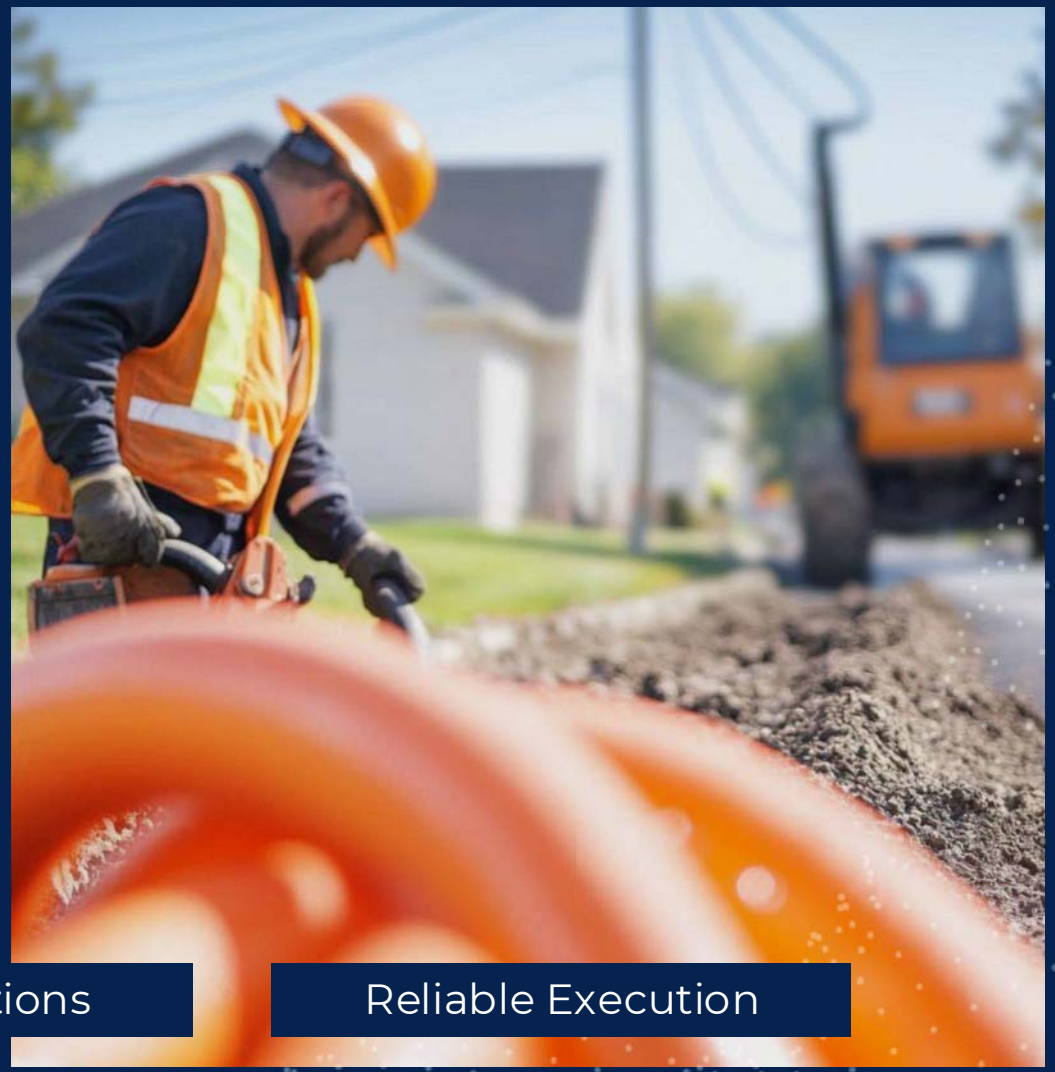
FORMING BETTER NETWORKS

Echo Technologies

The Premier Partner for Colquitt's Fiber Future



Proven Expertise

Cutting-Edge Solutions

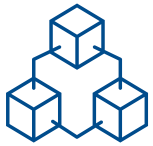
Reliable Execution

WHY CHOOSE

Echo Technologies?

Expertise and Experience

- Industry leader in fiber optic and telecommunications infrastructure solutions
- Over a decade of experience in fiber optic network design, engineering, and deployment
- Proven track record of executing large-scale municipal fiber projects



Comprehensive Services

- Specializing in high-performance network deployments for municipalities and enterprises
- Full-service capabilities covering design, engineering, permitting, installation, and ongoing support

Team and Compliance

- A dedicated team of experts ensuring timely project completion and superior quality
- Deep understanding of federal, state, and local grant compliance requirements

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THIS IS OUR

Competitive Edge

Solutions

Advanced engineering solutions maximizing network efficiency and reliability

Technology

Utilization of premium materials and state-of-the-art technology

Durability

100% underground fiber deployment for enhanced durability and storm resilience

Sustainability

Commitment to quality, safety, and long-term network sustainability

Seamless

Hands-on project management ensuring seamless execution from start to finish

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PROVEN SUCCESS IN

Fiber Network Deployments

Established Expertise

- Founded in 2015 with a mission to deliver high-quality network and internet solutions
- Over a decade of experience providing broadband to underserved communities

In-House Fiber Construction & Deployment

- Full-service outside plant fiber optic construction team for streamlined project execution
- Direct control over network installation, ensuring efficiency and quality

Broadband Technologies Deployed

- Optical Fiber, Active Ethernet, and Licensed Carrier Fixed Wireless
- Over 19,000 end users served across the Southeastern U.S. and the Bahamas

Expansive Fiber Network Reach

- Active broadband projects in Georgia, Florida, and South Carolina
- 1,900+ miles of fiber installed and supported

Successful Fiber Deployment Projects

City of Ft. Gaines, GA:
90-mile fiber network implementation

Fiber By Central Florida, Chiefland, FL:
Gigabit broadband expansion

Newton County, GA:
Advanced technology and fiber infrastructure development

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INDUSTRY-LEADING

Outside Plant (OSP) Expertise

01 Echo Technologies specializes in end-to-end fiber optic infrastructure deployment

02 Full in-house OSP construction capabilities, ensuring efficiency and quality control

03 Directional boring, trenching, and underground conduit installation for seamless fiber deployment

04 Expertise in aerial and underground fiber installation with a strong focus on underground

05 Turnkey project execution, from permitting to final network activation

06 Dedicated to building future-proof networks that support growing data demands

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MEET OUR

OSP Leadership Team

A highly skilled and experienced team will lead the Colquitt fiber deployment:

Ryan Carney
Chief Executive Officer

Jamie Godwin
Chief Financial Officer

Joseph Carroll
Chief Technical Officer
(Network planning and design)

Daniel Crisp
Director of OSP
(Leads the fiber deployment team)

Stephen Borders
Director of Operations
(Logistics and planning)

Michael Giles
OSP Supervisor
(Installation and implementation)

Cody Hall
OSP Supervisor
(Installation and implementation)

Travis Jones
OSP Supervisor
(Installation and implementation)

Joe Hanson
OSP Supervisor
(Installation and implementation)

This seasoned team brings deep technical expertise and field experience to ensure a smooth, high-quality deployment

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COMPREHENSIVE SERVICES

Tailored for Colquitt

Network Design and Engineering

Customized to optimize performance, reliability, and scalability

Fiber Optic Deployment

126.6 miles of underground fiber construction for maximum protection and longevity

Regulatory Compliance and Permitting

Managing all permits, right-of-way, and agreements in accordance with local, state, and federal guidelines

Testing and Quality Assurance

Ensuring peak network performance and adherence to grant specifications

CONFIDENTIAL

MEETING YOUR GOALS WITH

On-Time and On-Budget Completion

Kick-start

01

Clearly defined project milestones with a structured execution strategy

Management

02

Experienced project management professionals ensuring smooth implementation

Approvals

03

Expertise in navigating regulatory approvals and compliance, including collaboration with Georgia's state-appointed engineering inspector

Communication

04

Transparent communication to keep Colquitt informed at every stage of deployment

Efficiency

05

Strong vendor relationships ensuring efficient procurement of top-tier fiber and infrastructure materials

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SUPPORTING COLQUITT CUSTOMERS WITH

Premier U.S.-Based Call Center

Core Call Center Services

- Echo Technologies offers full-service customer experience support through its U.S.-based call center
- Features include Tier 1 & Tier 2 support, outage management, and onboarding assistance
- Reinforces Echo's commitment to delivering not just a high-performance network, but also exceptional ongoing service

Industry Focus and Expertise

- Specifically designed to support Internet Service Providers (ISPs) and broadband customers
- Staffed by trained professionals with expertise in technical troubleshooting, service management, and subscriber care

Proven Performance and Scalability

- Proven experience supporting active users across the Southeast and the Bahamas
- Custom-tailored solutions designed to scale and support the unique needs of Colquitt's 1,500+ broadband users

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OUR COMMITMENT TO

The City of Colquitt

Infrastructure

Enhancing Colquitt's digital infrastructure for future growth and prosperity

Reliability

Delivering a robust, 100% underground fiber optic network for maximum reliability

Connectivity

Ensuring seamless, high-speed connectivity for residents, businesses, and government facilities

Performance

Utilizing cutting-edge XGS-PON technology to maintain peak performance even during high-traffic hours

Partnership

Establishing a long-term partnership to support the city's evolving technology needs

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KEY HIGHLIGHTS OF

Our proposal

Gigabit-speed broadband for **1,069 unserved homes** & commercial locations

100% underground infrastructure, ensuring reliability and storm resilience

Utilization of existing City-owned infrastructure to reduce costs

Full compliance with national standards and City preferences

Project completion by December 31, 2026

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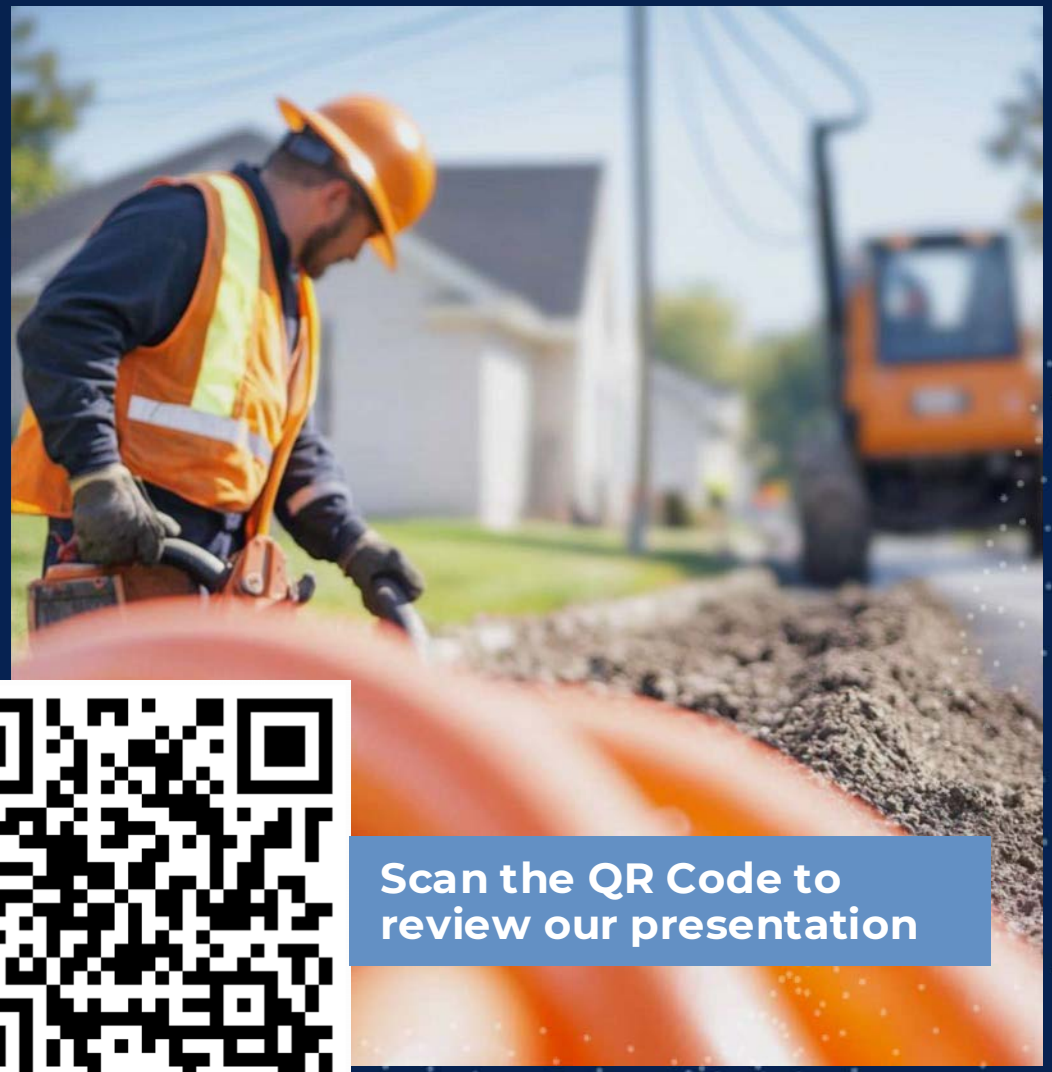
Thank you

Echo Technologies is ready to bring world-class fiber connectivity to Colquitt



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